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Next Generation Flash Architecture & Management

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All Flash Case Studies

- UK Financial House:
 - Will be 100% Flash in 2015
 - Flash moved bottleneck to Processors – Installed New Faster Servers
 - Every developer has own full copy databases
 - Doubled number of production databases from 25 to 50
 - Expected doubling of development productivity
- US ISV
 - Combined all Production & Development Workloads to Flash
 - Implemented 100% Flash & Continuous Development
 - Increased # Builds/day by 3x, from 600 to 1,800
 - Build failures decreased from 17% to 2%
- US Electronic Distributer
 - Combined all workloads onto Flash
 - 30% increase in Revenue with no additional headcount in 18 months

...They All Removed the Disk Boat Anchor

At the End of this Presentation..

- Plan Implementation of an **Electronic Data Center** as a Strategic Imperative
- Measure & Minimize # Physical Copies of Data
- Plan to Combine Transactional, Data Warehouse & Development Data
- Plan to Completely Revamp Application Development Infrastructure & Practice
- Completely Revamp Application Architecture ***...by Removing the Disk Boat Anchor***

Agenda: Second Generation Flash Architectures

- Flash vs. HDD Comparison
- Impact of Response Time on People Efficiency
- Impact of Response Time on System Efficiency
- Impact of Data Reduction & Data Sharing on Cost
- Flash Enabled Application Design
- First Generation AFA
- Architectural Requirements for New Generation AFAs
- Management Requirements for New Generation AFAs
- Conclusions & Recommendations

Agenda: Second Generation Flash Architectures

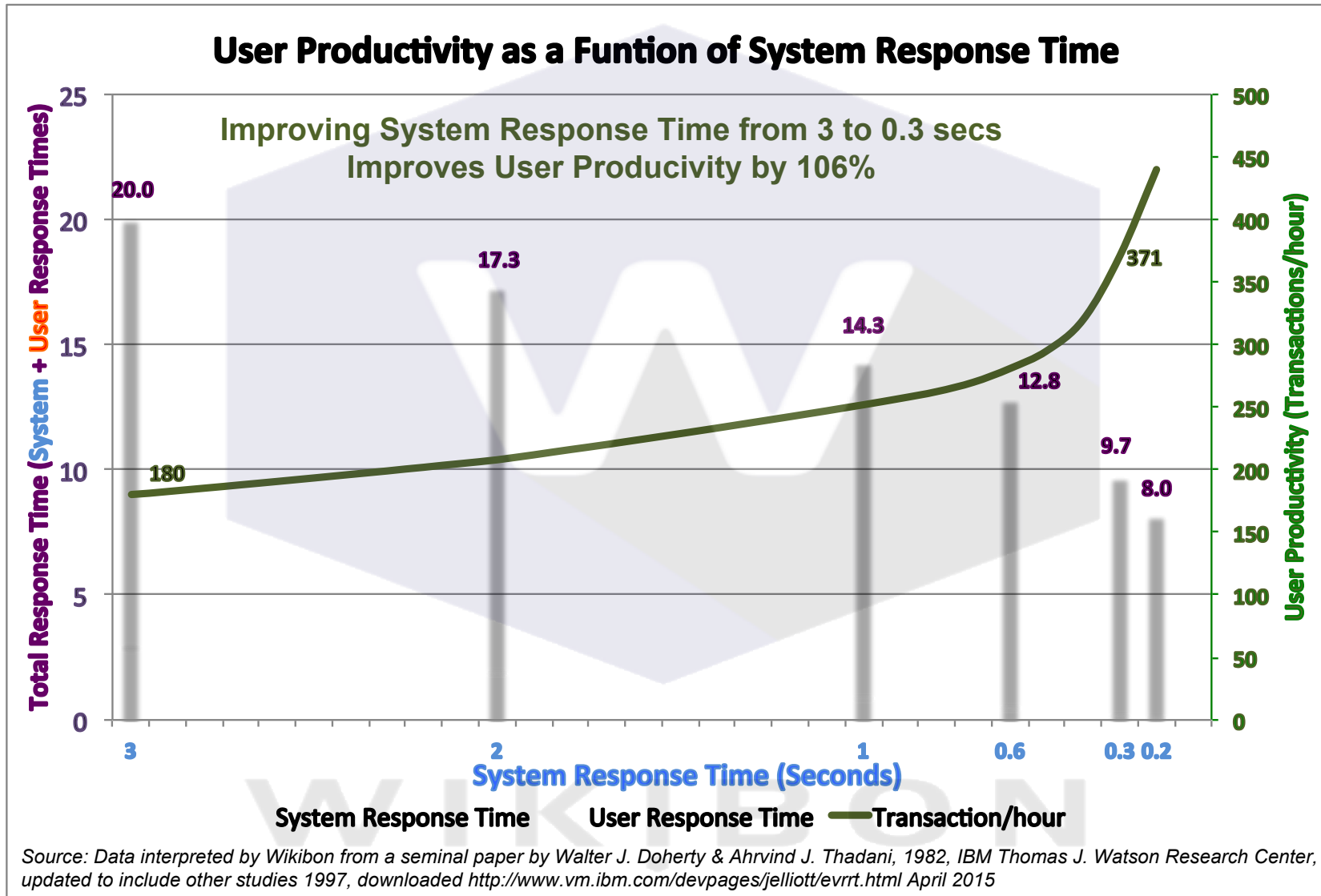
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Flash Characteristics compared with HDD

- Flash more expensive per Byte raw
- Flash prices driven by consumer demand (mobile)
- HDD for mobile & desktop rapidly declining market
 - Desktop/Laptop SSD 25% in 2014, 50% in 2018
 - Mobile market 100% Flash
- Flash faster improvement compared with HDD
 - Capacity: Flash ~30% CAGR, HDD ~15% CAGR
 - Bandwidth: Flash ~30% CAGR, HDD <8% CAGR
 - IOPS: Flash ~30% CAGR, HDD <0% CAGR
- HDD characteristics allow very little sharing of data
 - Space-efficient snapshots limited to fast recovery
 - Full copies must be made if data is accessed by multiple applications (e.g., production & development)
- Flash allows true virtualization of data
 - Data can be aggressively reused
 - Fewer full copies need to be made
- HDD is best with sequential workloads, Flash is best with random
 - HDD need large caches & small working sets for random workloads
 - Flash can work with all workloads, including truly random workloads

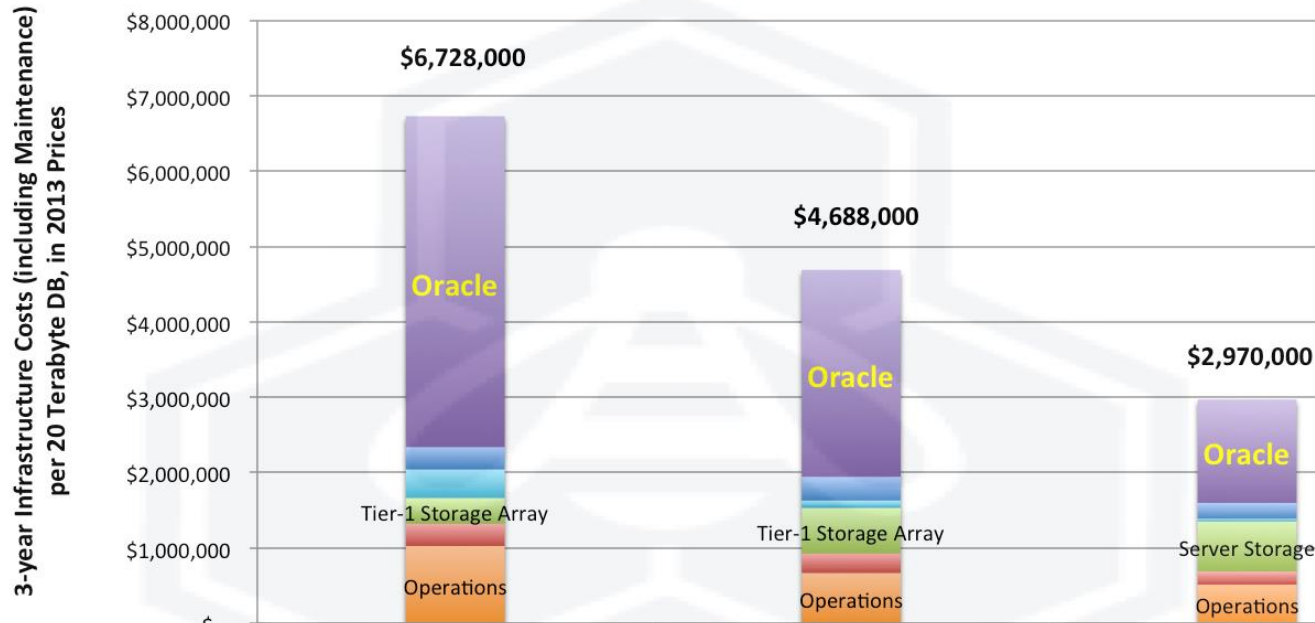
Flash & Disk Need Completely Different Architecture & Management

Productivity as a Function of Response Time



Cost of Database Licenses as a function of IO RT

Impact of Flash on \$3-year Cost of 20TB Database Infrastructure



	Traditional (DISK, SCSI)	All or High % Flash (SCSI)	All-Flash (Atomic Writes)
Oracle Database Enterprise Edition	\$4,390,000	\$2,744,000	\$1,372,000
Servers	\$296,000	\$314,000	\$210,000
Environmentals (Power & Space)	\$378,000	\$98,000	\$36,000
Tier-1 Storage or Server Storage	\$342,000	\$604,000	\$664,000
Infrastructure Software	\$296,000	\$260,000	\$174,000
Operations or Dev/Ops	\$1,026,000	\$668,000	\$514,000
Total Cost	\$6,728,000	\$4,688,000	\$2,970,000

In reality - more Applications for same Oracle Budget

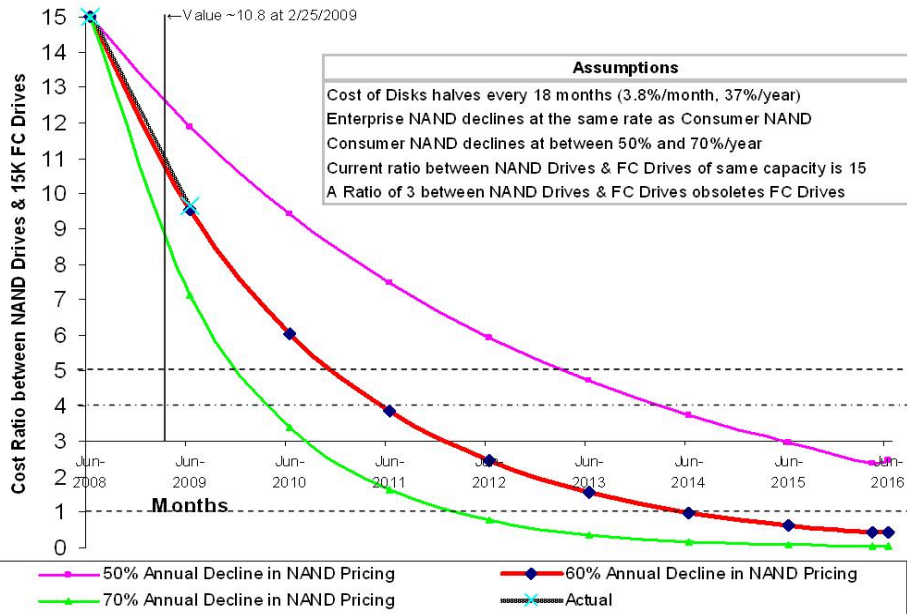
Source: © Wikibon April 2013

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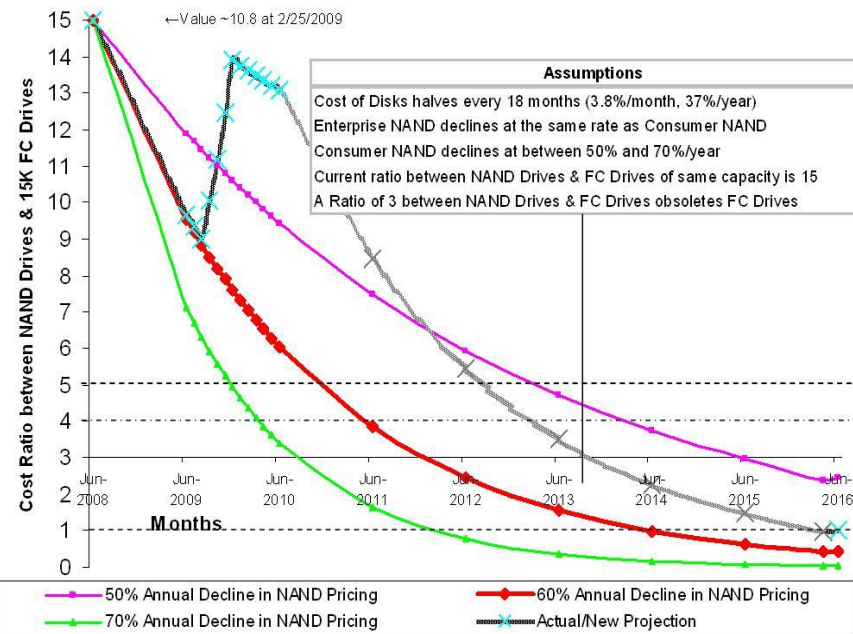
Wikibon 2009/2010 Flash Forecasts

Projected Declines in Cost Ratio between SLC NAND Drives & FC Drives as a Function of the Decline in SLC NAND Pricing



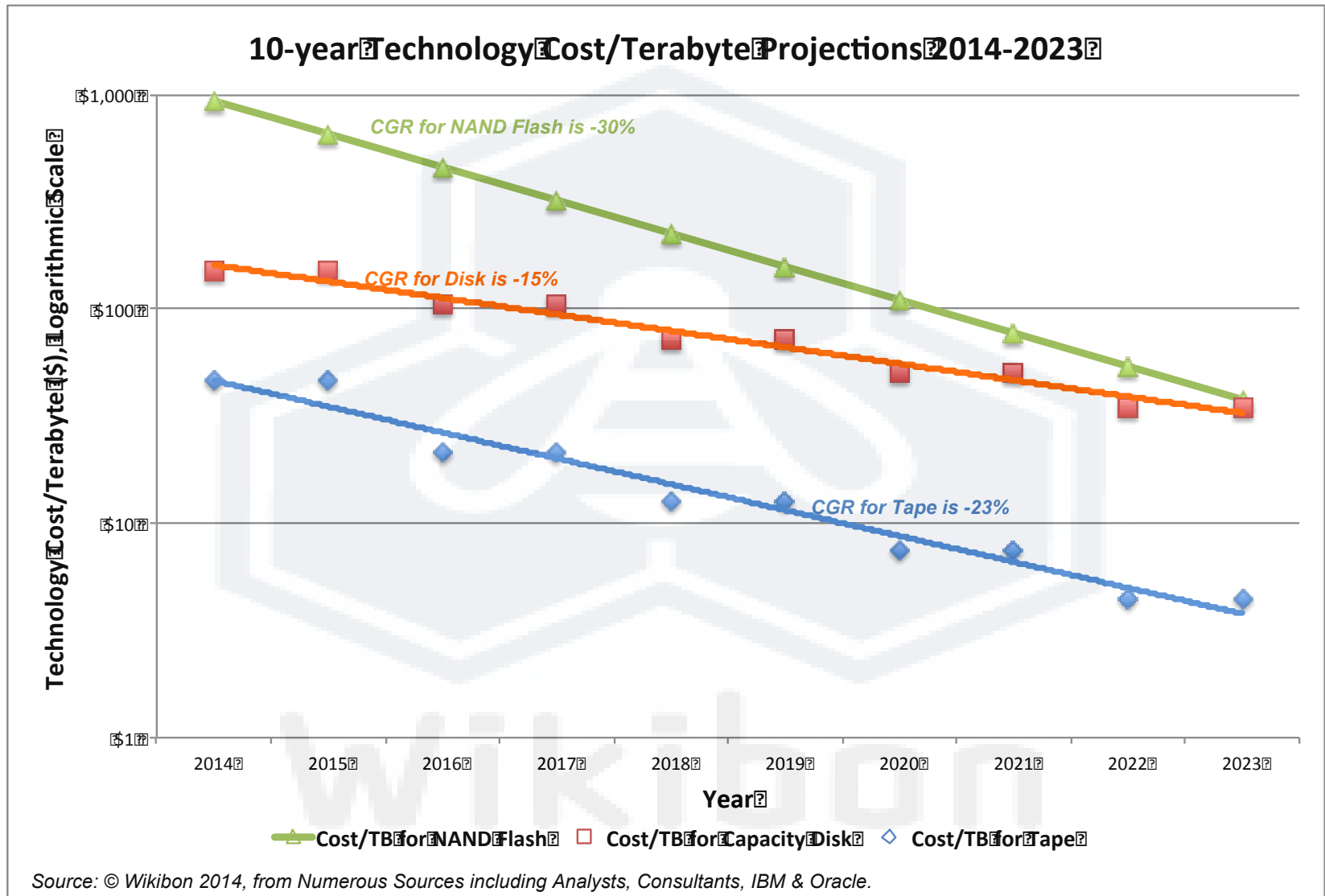
Source: Original Wikibon Projections June 2008, updated February 25 2009

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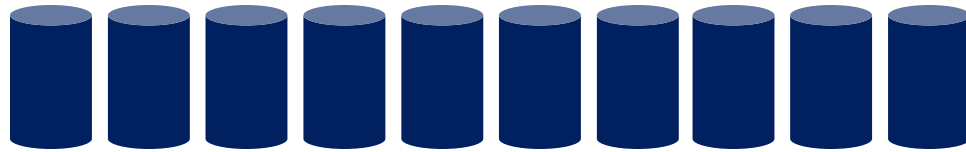
Source: Original Wikibon Projections June 2008, updated February 25 2009, updated May 2010

10-year Technology Cost/TB Projections



Copy Management

Large Independent Caching



Traditional Disk Array

***90% of Data is a Copy
of Original data***

Small Shared Cache



All Flash Array

***Flash allows Data
Reduction & Space-
efficient Snapshots
allow Data Sharing***

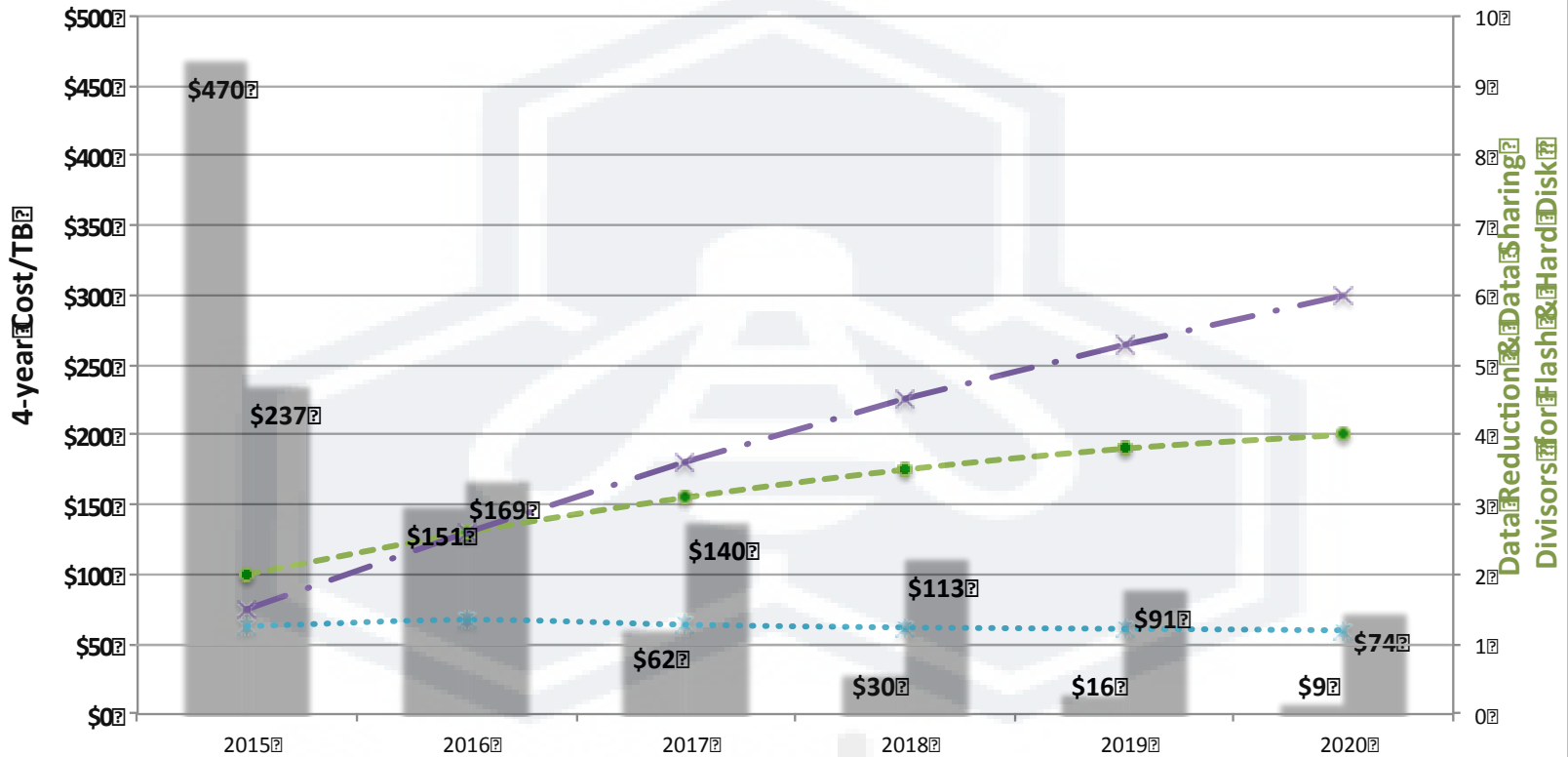
Action: Measure & Minimize # Physical Copies of Data

Cost case of AFA

- 6 x reduction in cost from data sharing and copy elimination
- 4 x reduction from compression and de-duplication
- Much faster response time for all applications (end-user productivity)
- Ability to deploy new applications with OLTP mixed with *Inline Analytics*
- **Potential 24 x Reduction in Raw Storage Required**

Infrastructure Costs by Technology

Projection 2015-2020 of 4-year Cost of Capacity Disk & NAND Flash

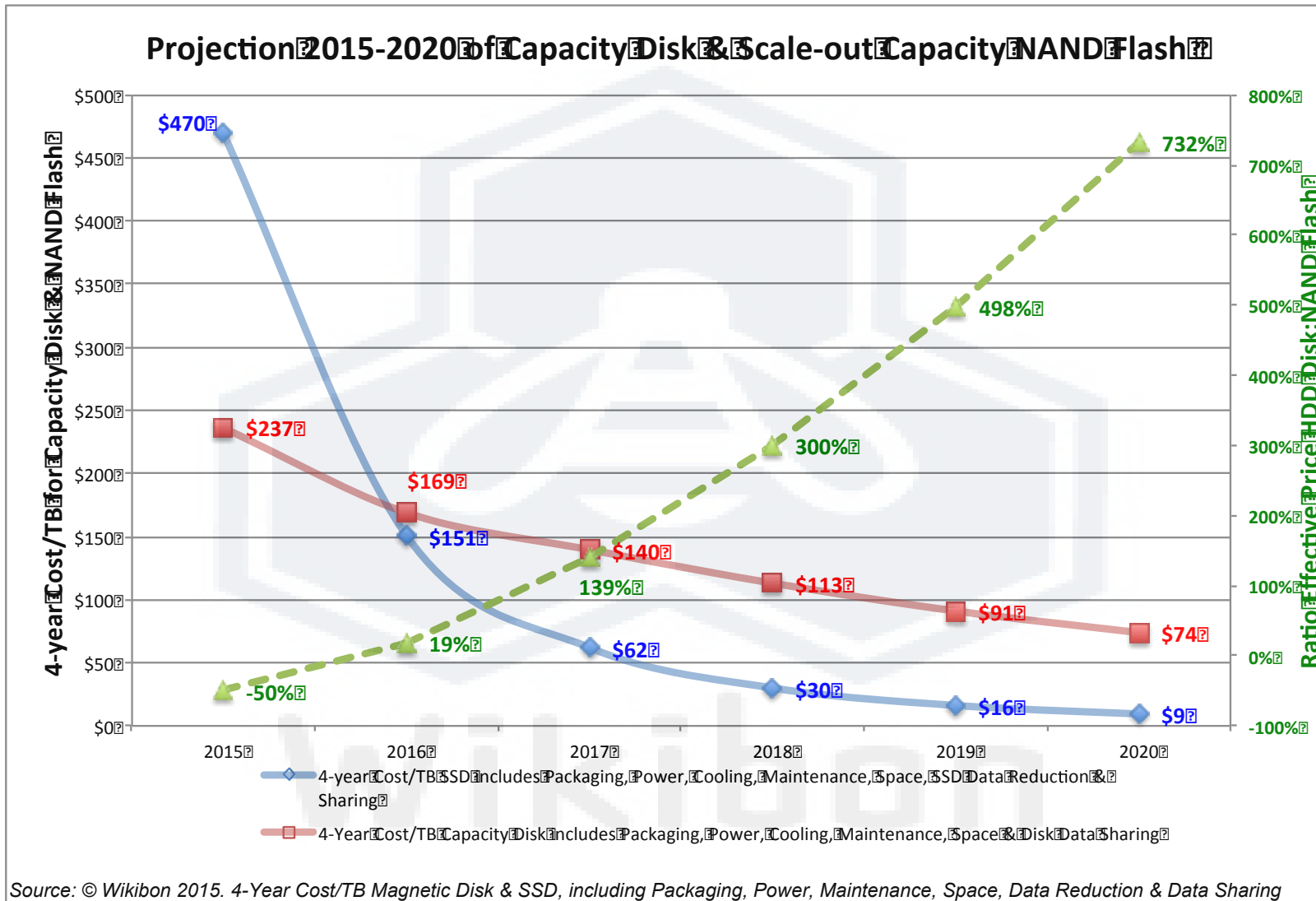


4-year Cost/TB SSD includes Packaging, Power, Cooling, Maintenance, Space, SSD Data Reduction & Data Sharing

4-Year Cost/TB Capacity Disk includes Packaging, Power, Cooling, Maintenance, Space & Disk Data Sharing

Source: © Wikibon 2015. 4-Year Cost/TB Magnetic Disk & SSD, including Packaging, Power, Maintenance, Space, Data Reduction & Data Sharing
http://wikibon.org/wiki/v/Evolution_of_All-Flash_Array_Architectures

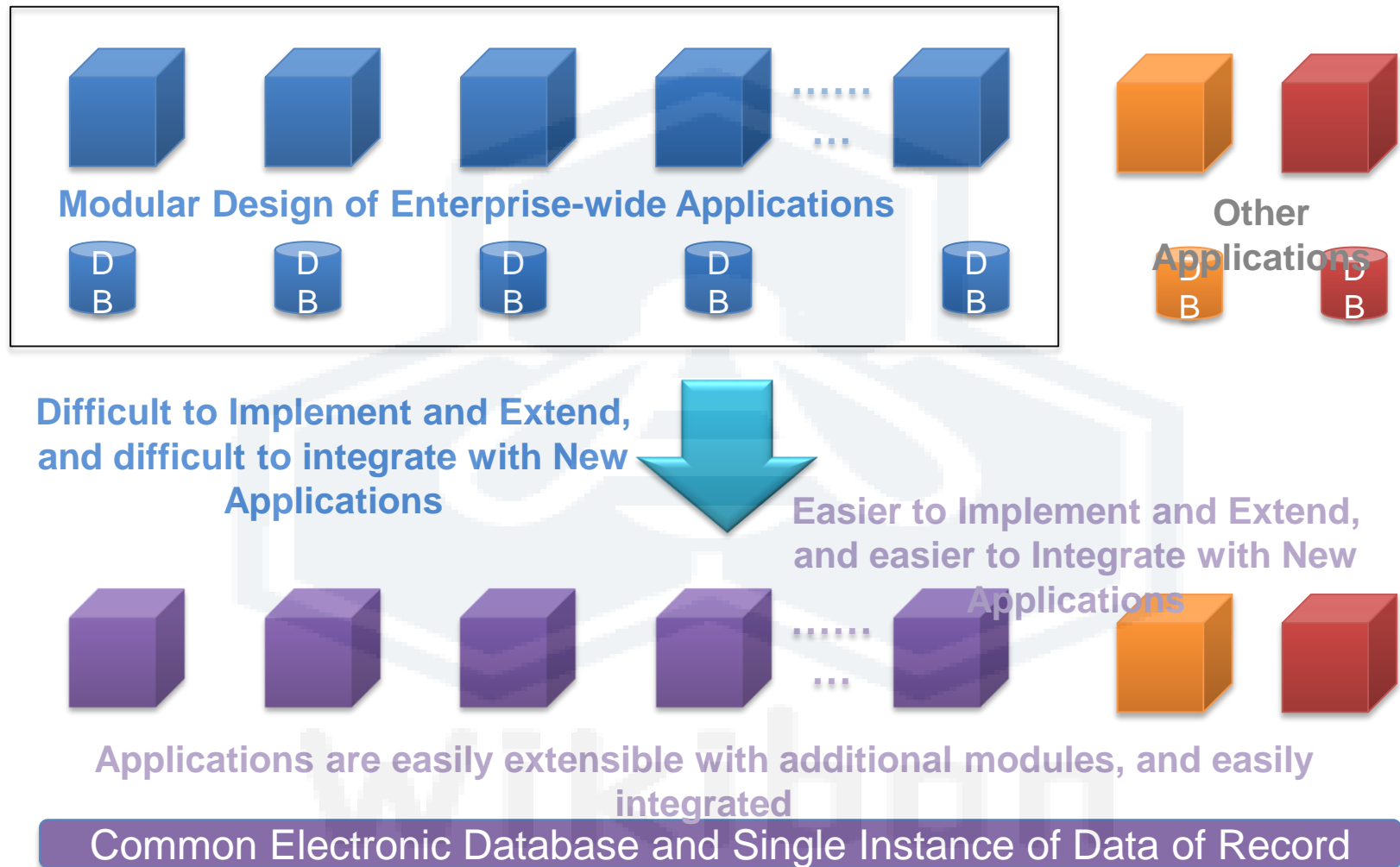
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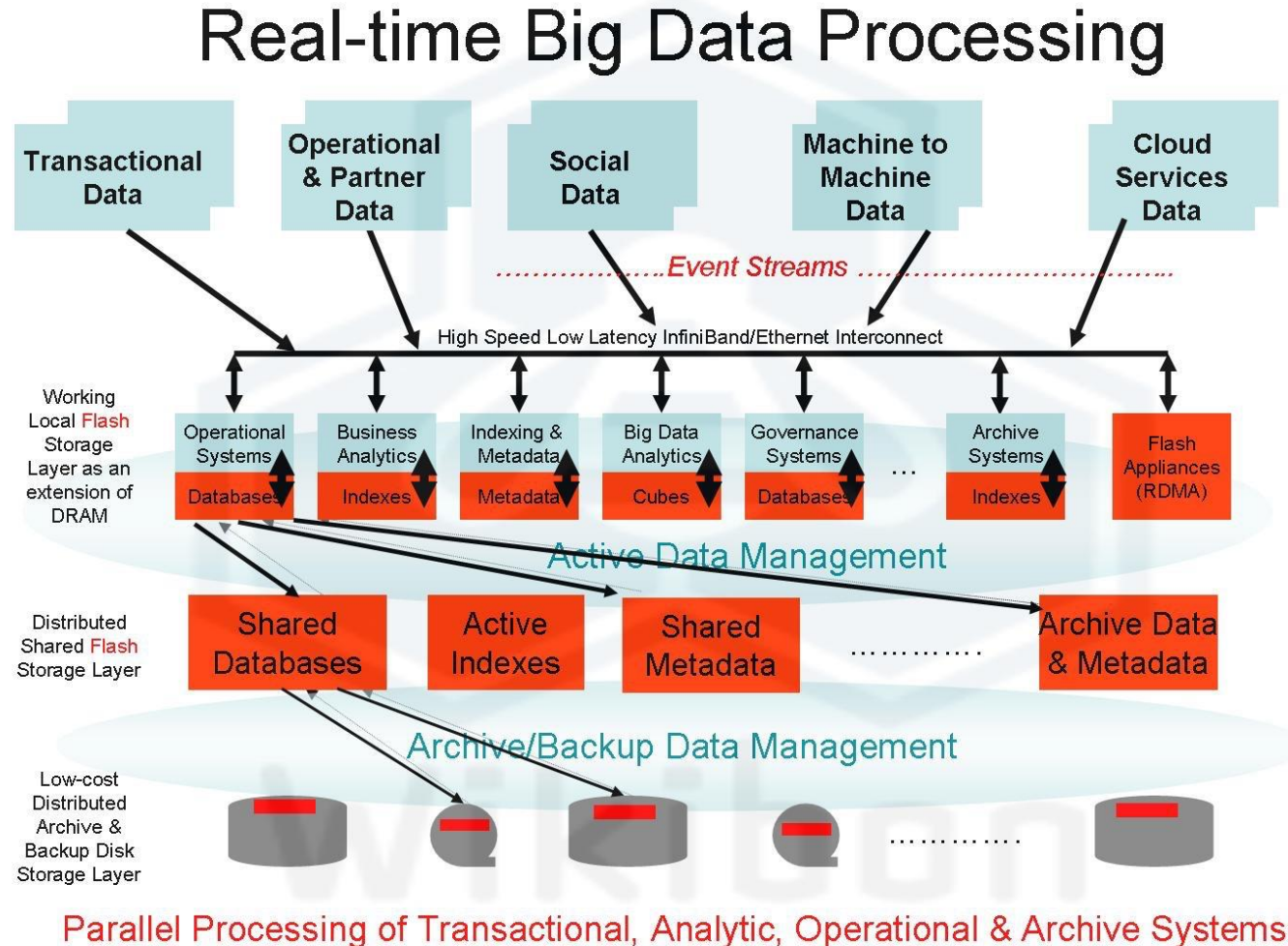
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Flash-enabled Application Design

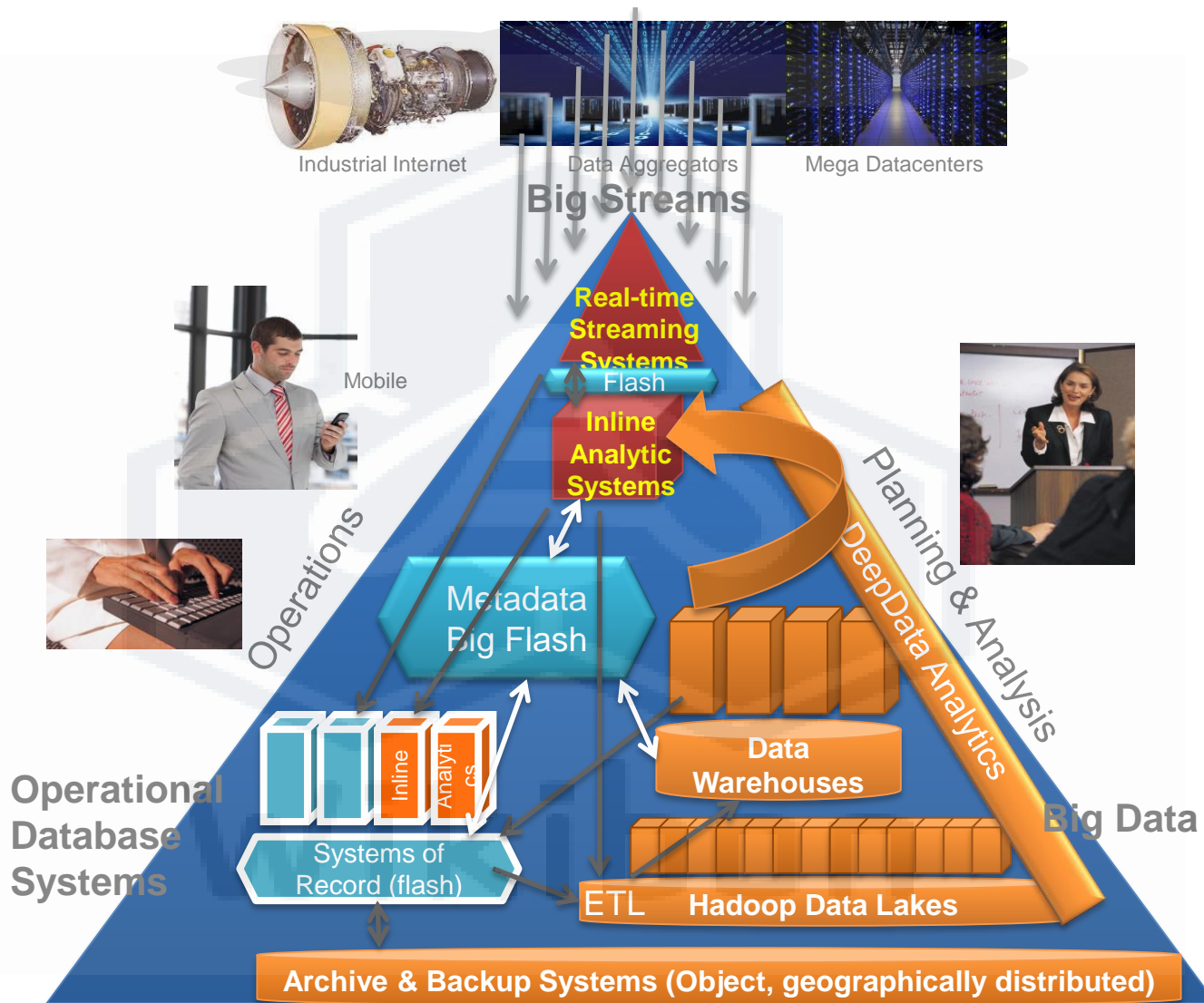


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Real-time Big Data Processing



Integrated Transactional, Analytic & Development Data Management



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1st Generation AFA

- Copy of Traditional HDD Array architecture
- Traditional 2-controller Design
- Traditional Cache management
- Controller speed Constraint for Functionality & Amount of storage
- “Storage Silo” view of world
- Examples:
 - Cisco Whiptail
 - IBM TMS
 - NetApp e-Series
 - Nimbus
 - Pure
 - Skyera
 - Violin

Architecture Requirements for New Generation AFAs

- More data held in Array, greater savings in reducing copies
 - Scale out architecture, Dynamic addition of capacity
- No tiering required for 95%+ of data
- Simple tiering only required for <5% of data with:
 - Very low change rate
 - Low historical data access
 - No dynamic requirement for transfer
- Full storage reduction techniques multiply benefits by amount of reuse
- AFA must use snapshot change management (vs. traditional replication by application and copy of data)
- Virtualization & Sharing of Data requires extremely high levels of metadata protection
 - Accidental loss
 - Microcode failure
 - Technology failure
 - Malicious long-term/short-term hacking

Management Requirements for New Generation AFAs

- Catalog of Data Copies, Snapshots, etc.
 - Catalog shared with Linked & Remote AFA arrays
 - Automated Backup & Recovery system
- Full access to data via Restful APIs for platform integration
- Extensive Quality of service management
 - Minimums & Maximum IOPS, Bandwidth & RT
 - Different QoS for snaps
- Full Application IO view
- Full IO monitoring
 - By application
 - By copy
 - % shared data
 - Etc.
- Automated migration of unsuitable data to HDD
 - Option to retain Metadata at AFA
- Full Orchestration & Workflow Automation support for Platforms

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Reasons for Scale-out

- Greater Sharing of Data
- Greater De-duplication
- Fewer Copies
- Simpler Data & Metadata Management
- Allows Migration to Continuous Development
- Allows Migration to Real-time ETL
- Allows Migration to In-line Analytics
- Allows Next-generation Applications with 1,000x Database Calls

Conclusions & Recommendation's

- Plan Implementation of an **Electronic Data Center** as a Strategic Imperative
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 - Plan to Completely Revamp Application Development Infrastructure & Practice
 - Completely Revamp Application Architecture
- Business & IT Plan to Double IT Productivity & Double Productivity of Application Users***

Appendix I: Cost Assumptions for Flash on Storage Arrays

Wikibon 2015 Q2 Storage Cost Assumptions						
Storage Type		\$/Usable TB without DRe	Data Reduction Ratio (DRe)	Number of Shared Copies	Overall Data Reduction Divisor	Net \$/Usable TB
Performance	Very Low Latency Flash without DRe	\$16,500	1	1	1	\$16,500
	Low Latency Flash with Compression	\$16,500	2	1	2	\$8,250
	Tier 1 Array with Flash Tiering	\$8,000	1	1	1	\$8,000
	All-flash Array without DRe Function	\$9,000	1	2	2	\$4,500
	All-flash Array with full DRe Function	\$15,000	4	2	8	\$1,875
	Tier 1 Array with Magnetic Disk	\$1,700	1	1	1	\$1,700
	Tier 2 Array with Magnetic Disk	\$1,000	1	1	1	\$1,000
Capacity	Capacity All-flash Array	\$900	1	1	1	\$900
	Capacity Magnetic Disk Array	\$550	1	1	1	\$550
	Capacity All-flash Array with Sharing	\$900	1	2	2	\$450
	Capacity All-flash Array with Compression & Sharing	\$900	2	2	4	\$225
	Capacity DAS Magnetic Disk Storage	\$150	1	1	1	\$150

Source: © Wikibon 2015

Appendix II: Storage Cost Assumptions

Assumptions & Calculations for 4-year Effective Cost/TB for Magnetic Disk & NAND Flash, 2015 - 2020							
	Year	2015	2016	2017	2018	2019	2020
Disk TB/Drive		4	5	6	7	8	10
Raw Cost for Disk/TB		\$150	\$127	\$104	\$88	\$72	\$61
Disk Maintenance % of Disk Cost/year		18%	18%	18%	18%	18%	18%
4-year Disk Maintenance/TB		\$127	\$85	\$61	\$41	\$30	\$20
4-year Disk Power, Cooling & Space/TB (PUE=3)		\$19	\$16	\$13	\$11	\$9	\$7
4-year Cost Disk (including Power, Cooling, Maintenance, Space)/TB		\$296	\$228	\$179	\$140	\$111	\$89
Raw Cost for Flash SSD		\$656	\$459	\$322	\$225	\$158	\$110
Flash Maintenance % of Flash Cost		10%	9%	8%	7%	6%	5%
4-year Flash Maintenance/TB		\$223	\$138	\$84	\$52	\$33	\$22
4-year Flash Power, Cooling, & Space/TB (PUE=3)		\$2	\$2	\$1	\$1	\$1	\$1
4-year Cost SSD (including Power, Cooling, Maintenance, Space)/TB		\$881	\$599	\$406	\$278	\$192	\$133
	Year	2015	2016	2017	2018	2019	2020
Cost/TB for Flash (including Packaging, Power, Space, Cooling & Maintenance)		\$1,410	\$958	\$650	\$445	\$307	\$213
Cost/TB for Disk (including Packaging, Power, Space, Cooling & Maintenance)		\$474	\$365	\$286	\$224	\$178	\$142
Data Sharing Divisor for Flash		1.5	2.6	3.6	4.5	5.3	6
Data Reduction Divisor for Flash		2	2.6	3.1	3.5	3.8	4
Data Reduction Divisor for Disk		1.25	1.35	1.28	1.24	1.22	1.2
4-Year Cost/TB Capacity Disk includes Packaging, Power, Cooling, Maintenance, Space & Disk Data Sharing		\$237	\$169	\$140	\$113	\$91	\$74
4-year Cost/TB SSD includes Packaging, Power, Cooling, Maintenance, Space, SSD Data Reduction & Sharing		\$470	\$142	\$58	\$28	\$15	\$9

Source: © Wikibon 2015